Delivery of Advanced Network Technology to Europe Limited ("DANTE")

Report and Financial statements

31 December 2004

Registered No. 2806796

## **DIRECTORS**

J Boland

J Gruntorad

E Valente

D Vandromme

## **SECRETARY**

M J Scott

## **AUDITORS**

Ernst & Young LLP Compass House 80 Newmarket Road Cambridge CB5 8DZ

## **BANKERS**

Barclays Bank plc Bene't Street Branch P.O. Box 2 Cambridge CB2 3PZ

## **SOLICITORS**

Manches 3 Worcester Street Oxford OX1 2PZ

## REGISTERED OFFICE

3 Worcester Street Oxford OX1 2PZ

#### **DIRECTORS' REPORT**

The directors present their report and financial statements for the year ended 31 December 2004.

#### RESULTS AND DIVIDENDS

The surplus of income over expenditure for the year, before taxation amounted to €6,000 (2003: €174,000). The surplus on ordinary activities after taxation amounted to €200,000 (2003: €116,000) which has been transferred to reserves. The Articles of Association of the company do not permit the payment of a dividend.

#### PRINCIPAL ACTIVITY AND REVIEW OF THE BUSINESS

The company's principal activity is the research into, and the development and provision of, advanced electronic international telecommunication facilities, primarily for the research, academic and educational community in Europe.

#### **FUTURE DEVELOPMENTS**

The main activity for 2005 is to finalise the procurement and implementation of the next generation of Pan European network, GEANT2. This new network will increase the capability and reach of the network and represents a significant step forward in the development of Pan European networking. In addition DANTE will continue the ongoing development of the regional networking activities covering the south and eastern Mediterranean, Latin America and South East Asia.

#### DIRECTORS AND THEIR INTERESTS

The directors who served during the year were as follows:

R Arak (retired 26 July 2004)

J Boland

J Gruntorad

E Valente

D Vandromme

The Articles of Association do not permit directors to hold any interests in the share capital of the company.

#### **AUDITORS**

A resolution to re-appoint Ernst & Young LLP as the company's auditor will be put to the forthcoming Annual General Meeting.

By order of the board

M J Scott

Secretary

# STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DELIVERY OF ADVANCED NETWORK TECHNOLOGY TO EUROPE LIMITED

We have audited the company's financial statements for the year ended 31 December 2004 which comprise the Income and Expenditure Account, Balance Sheet, Statement of Cash Flows and the related notes 1 to 16. These financial statements have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **Basis of audit opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 December 2004 and of its surplus for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young LLP
Registered Auditor

Cambridge

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# INCOME AND EXPENDITURE ACCOUNT

For the year ended 31 December 2004

		2004	2003
	Notes	€'000	€'000
TURNOVER	2	48,968	48,511
Cost of sales		45,421	45,747
GROSS SURPLUS		3,547	2,764
Administrative expenses	3	(3,758)	(2,747)
Foreign exchange (loss)/profit		(1)	17
OPERATING (LOSS)/PROFIT	4	(212)	34
Interest receivable		218	140
SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION	ſ	6	174
Tax on surplus on ordinary activities	6	194	(58)
SURPLUS ON ORDINARY ACTIVITIES AFTER TAXATION	13	200	116

There are no recognised gains or losses which have not been reflected in the above results for the current or prior period.

# BALANCE SHEET as at 31 December 2004

	Notes	2004	2003
EIVED AGGETG		€'000	€'000
FIXED ASSETS Tangible assets	7	2,668	5,365
CURRENT ASSETS			
Debtors	8	30,670	18,258
Cash at bank and in hand	9	42,469	17,099
		73,138	35,357
<b>CREDITORS</b> : amounts falling due within one year	10	68,900	34,015
NET CURRENT ASSETS		4,239	1,342
TOTAL ASSETS		6,907	6,707
		6,907	6,707
CAPITAL AND RESERVES			
Called up share capital	12	1,576	1,576
Capital contributions	13	35	35
Income and expenditure account	13	5,296	5,096
TOTAL SHAREHOLDERS' FUNDS - EQUITY		6,907	6,707

D Vandromme Director

19 May 200.

## STATEMENT OF CASH FLOWS

For the year ended 31 December 2004

	Notes	2004 €'000	2003 €'000
NET CASH INFLOW FROM OPERATING ACTIVITIES	14(a)	26,780	7,815
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	14(b)	218	140
TAXATION	14(b)	(6)	-
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT	14(b)	(1,620)	(4,431)
MANAGEMENT OF LIQUID RESOURCES	14(b)	(16,612)	(2,787)
INCREASE IN CASH		8,760	737

A reconciliation of net cash flow to total changes in cash at bank and in hand and short term deposits is given in note 14(c) to the financial statements.

At 31 December 2004

#### 1. ACCOUNTING POLICIES

## Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards.

#### Fixed assets

All fixed assets are recorded at cost.

#### **Depreciation**

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Short leasehold property - over the lease term
Furniture - over 5 years
Equipment - over 3 years

#### Foreign currencies

The company's functional currency is the Euro. Transactions in currencies other than the Euro are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in currencies other than the Euro are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the income and expenditure account.

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exception:

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely
than not that there will be suitable taxable profits from which the future reversal of the underlying
timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### Operating lease commitments

Rentals paid under operating leases are charged on a straight-line basis over the lease term.

## 2. TURNOVER

Turnover, which is stated net of value added tax and arises from one activity, represents amounts derived from the provision of services which fall within the company's principal activity.

An analysis of turnover by geographical market is given below.

	2004	2003
	€'000	€'000
Europe Outside Europe	48,080 888	48,511
	48,968	48,511

At 31 December 2004

## 3. ADMINISTRATIVE EXPENSES

ADMINISTRATIVE EXTENSES		
	2004	2003
	€'000	€'000
Wages and salaries	1,609	1,409
Social security costs	281	205
Other staff costs	525	351
Depreciation	66	38
Premises	410	200
Exceptional relocation expenses	323	-
Professional services	201	240
Financial charges	22	13
Other administrative expenses	321	291
	3,758	2,747
The average weekly number of employees during the year was as follows:		
	2004	2003
	No.	No.
Administration	30	27
OPERATING (LOSS)/PROFIT		<del></del>
012111110 (2000)/110111	2004	2003
	€'000	€'000
This is stated after charging/(crediting):	2 000	2 000
Auditors' remuneration -audit services	22	18
-non audit services	32	8
Operating lease costs for buildings	323	163
Foreign exchange loss/(profit)	1	(17)
Depreciation of owned fixed assets	3,694	3,864

## 5. DIRECTORS' REMUNERATION

4.

No director received any remuneration from the company during the year (2003:  $\clubsuit$ ).

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2004

## 6. TAX ON SURPLUS ON ORDINARY ACTIVITIES

	2004	2003
Current tax:	€'000	€'000
UK corporation tax	542	490
Tax overprovided in prior periods	(252)	-
	<del></del>	
Total current tax	290	490
Deferred taxation (note 11)	(484)	(432)
	(194)	58
Factors affecting the tax charge for the period:		
	2004	2003
	€'000	€'000
Surplus on ordinary activities before taxation	6	174
Surplus on ordinary activities multiplied by standard rate of		
corporation tax in the UK of 30% (2003: 30%)	2	52
Effect of:	2.5	_
Disallowed expenses and non-taxable invoice	36	6
Decelerated capital allowances	504	432
Adjustment in respect of prior periods	(252)	-
Current tax charge for the period	290	490

The directors have made full provision for taxation for the years ended 31 December 2001, 2002, 2003 and 2004 pending agreement of the company's tax status and liabilities with the Inland Revenue.

At 31 December 2004

#### 7. TANGIBLE FIXED ASSETS

	7. TANGIDLE FIXED ASSETS				
		Short leasehold			
		property	Furniture	Equipment	Total
		€'000	€'000	€'000	€'000
	Cost:				
	At 1 January 2004	52	91	15,227	15,370
	Additions	166	87	744	997
	At 31 December 2004	218	178	15,971	16,367
	Depreciation:				
	At 1 January 2004	52	85	9,868	10,005
	Provided during the year	10	13	3,671	3,694
	At 31 December 2004	62	98	13,539	13,699
	Net book value:				
	At 31 December 2004	156	80	2,432	2,668
	At 1 January 2004	<del></del>	6	5,359	5,365
8.	DEBTORS				
				2004	2003
				€'000	€'000
	GÉANT debtors			10,122	7,688
	Other trade debtors			2,032	2,019
	Other debtors			11,832	1,284
	Prepayments and accrued income			5,246	6,004
	UK VAT repayable			384	693
	Deferred tax (note 11)			1,054	570
				30,670	18,258

### 9. CASH AT BANK AND IN HAND

On 2 December 2003, the Company granted a counter-indemnity to an EU special funded account relating to funds transferred to DANTE for the EUMEDCONNECT project, in favour of Crown Agents Financial Services Limited. At 31 December 2004 the balance of cash and short term deposits covered by the indemnity was  $\{1,864,233 (2003)\}$ 

On 20 May 2004, the Company granted a counter-indemnity to an EU special funded account relating to funds transferred to DANTE for the ALICE project, in favour of Crown Agents Financial Services Limited. At 31 December 2004 the balance of cash and short term deposits covered by the indemnity was €2,570,931 (2003: €0)

At 31 December 2004

Ordinary shares of £1 each

Ordinary shares of £1 each

10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2004	2003
		€'000	€'000
	GÉANT creditors	8,456	6,612
	Rebates in respect of GÉANT service subscriptions	2,515	1,200
	Rebates in respect of DWS service subscriptions	280	1,100
	Other trade creditors	2,942	204
	UK corporation tax	1,492	1,208
	Other taxes and social security costs	52	50
	Other creditors	36,586	6,177
	Accruals and deferred income	16,577	17,464
		68,900	34,015
11.	PROVISIONS FOR DEFERRED TAXATION		
	The deferred tax assets recognised in respect of deferred taxation arising allowances are as follows:	from decele	rated capital
		2004	2003
		€'000	€'000
	At 1 January	(570)	(138)
	Benefit for the year (note 6)	(504)	(432)
	Adjustment in respect of prior years	20	-
	At 31 December	(1,054)	(570)
12.	CALLED UP SHARE CAPITAL		
			Authorised
		2004	2003
		No.	No.
	Ordinary shares of £1 each	2,500,000	2,500,000
		Allotted, c	alled up and

fully paid

2003 €'000

1,576

No.

1,171,500

2004

€'000

1,576

No.

1,171,500

At 31 December 2004

## 13. RECONCILIATION OF SHAREHOLDERS' FUNDS AND MOVEMENTS ON RESERVES

		Ir	icome and	Total
	Share	Capitalexpenditure		shareholders'
	capital co	ntributions	account	funds
	€'000	€'000	€'000	€'000
At 1 January 2003 Surplus for the year	1,576 -	35	4,980 116	6,591 116
At 31 December 2003 Surplus for the year	1,576	35	5,096 200	6,707 200
At 31 December 2004	1,576	35	5,296	6,907

## 14. NOTES TO THE STATEMENT OF CASH FLOWS

a) Reconciliation of operating (loss)/profit to net cash inflow from operating activities:

	2004	2003
	€'000	€'000
Operating (loss)/profit	(212)	34
Depreciation	3,694	3,864
Increase in debtors	(11,928)	(1,279)
Increase in creditors	35,224	5,138
Exchange rate movements on cash and short term deposits	2	58
Net cash inflow from operating activities	26,780	7,815
b) Analysis of cash flows for headings netted in the statement of cash flows		
	2004	2003
	€'000	€'000
Returns on investments and servicing of finance:	2 000	2 000
Interest received	218	140
	2004	2003
Taxation:	€'000	€'000
UK corporation tax paid	(6)	-
	2004	2003
	€'000	€'000
Capital expenditure and financial investment:		
Payment to acquire tangible fixed assets	(1,620)	(4,431)

At 31 December 2004

#### 14. NOTES TO THE STATEMENT OF CASH FLOWS (continued)

	`	,	2004	2003
			€'000	€'000
Management of liquid resources:				
Increase in short term deposits			(16,612)	(2,787)
c) Analysis of changes in net debt				
	At 1		Exchange	At 31
	January		rate	December
	2004	Cashflow	movements	2004
	€'000	€'000	€'000	€'000
Cash	2,698	8,760	(2)	11,456
Short term deposits	14,401	16,612	-	31,013
	17,099	25,372	(2)	42,469
	<u></u>			

Short term deposits are included within cash at bank and in hand in the balance sheet.

## 15. RELATED PARTY TRANSACTIONS

Under UK accounting standards, transactions between a company and a significant shareholder with common management, or directly with its shareholders, are deemed to be related party transactions. All related party transactions were made on a fully arms length basis. During the year €27,942,000 of sales was derived from shareholders (2003: €32,320,000). Sales during the year and amounts due from/(owed by) related parties at year end, where directors of DANTE Limited also hold directorships in the shareholding company, are as follows.

				Amounts (L	ue)/Owed
Related Party	Relationship	Sales to Related Party		(to)/by Related Party	
		2004	2003	2004	2003
		€'000	€'000	€'000	€'000
D Vandromme	Director of GIP RENATER, which holds 165,000 ordinary shares in DANTE	1,704	1,901	466	(94)
J Boland	Chief Executive of HEAnet, which Holds 22,000 ordinary shares in DANTE	1,433	1,998	233	840
R Arak	Chief Executive of UKERNA, (who represent HEFC-E), HEFC-E holds 165,000 ordinary shares in DANTE	1,353	1,894	-	661
J Gruntorad	Director of CESNET which holds 22,000 ordinary shares in DANTE	1,641	1,793	-	-

At 31 December 2004

## 15. RELATED PARTY TRANSACTIONS (continued)

			Amounts (Due)/Ow		
Related Party	Relationship	Sales to Related Party		(to)/by Related Party	
		2004	2003	2004	2003
		€'000	€'000	€'000	€'000
E Valente	Director of Consortium GARR Which holds 165,000 ordinary shares in DANTE	2,319	2,881	617	467
V Castelo	Director of RedIRIS, which holds 55,000 ordinary share in DANTE	-	3,090	-	799

## 16. OPERATING LEASE COMMITMENTS

At 31 December the company had annual commitments under operating leases in respect of land and buildings as set out below:

	2004	2003
	€'000	€'000
Operating leases which expire:		
Within one year	-	185
After five years	415	-